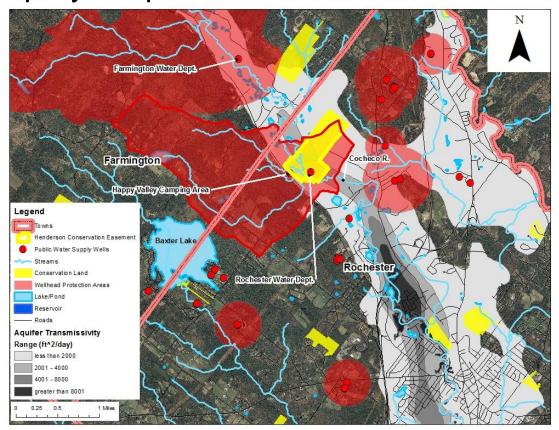
The ABCs of Protecting Water Resources Through Land Conservation in Your Community:

A Step-by-Step Guide and Real World Examples



New Hampshire Source Water Protection Conference - May 6, 2015



Collaborating with organizations and professionals to evaluate and resolve land and water resource issues



:: 454 Court Street :: Suite 304 :: Portsmouth, NH 03801 :: (603) 766-6670 :: www.truslowrc.com

Danna B. Truslow, Principal and Hydrologist Anna H. Boudreau, Land Conservation Consultant

OUR WORK INVOLVES...



Hydrology, Geomorphology & Restoration



Source Water Protection



Land Conservation Planning & Project Management



Groundwater & Surface Water Quality Sampling



GIS Mapping & Analysis

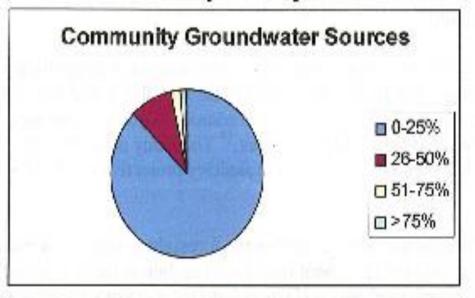


Resource Planning/ Management

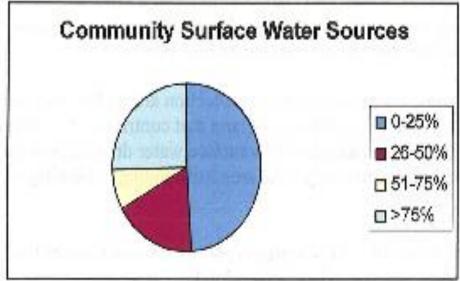
How are you involved in water supply protection?

Sector	
Water Districts/Water Companies	
Municipal Board	
Municipal Staff	
Consultants	
Landowners	
Industry	
Other	

Percentage of land protected in source water protection areas at community water systems



In other words the large majority of ground water sources have less than 25% of their wellhead protection areas permanently protected.



More than half of the registered community surface water sources have 25 % or more of their source water protection area land permanently protected.

from - Water Supply Land Protection Grant Program, NHDES, August 2014

Take Home Messages

- Why permanently protect source water areas?
- How to protect source water resources via permanent land conservation
- When and how to submit a grant application
- The importance of collaboration
- •Who can help with the process?
- Recent examples

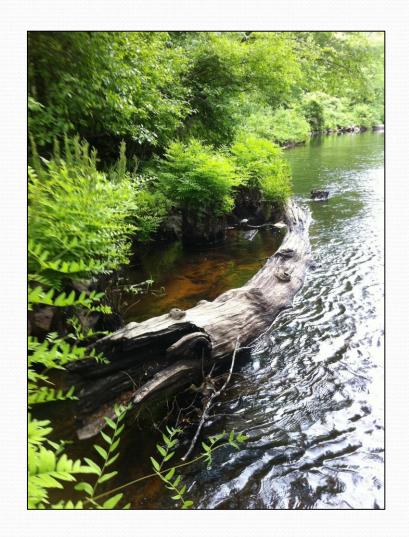
Why permanently protect your water supply protection areas or potential water sources?

Source Water Protection Methods Available

- Sanitary radius required by DES, locally controlled, 400'
- •WHPA /SWPA designation required by DES, locally controlled
- •Zoning/planning restrictions locally designated and enforced
- •Best management practices locally controlled
- Groundwater re-classification locally designated and enforced
- •Permanent protection through land purchase or conservation easement Locally determined monitored by qualified organization.

Advantages of Permanent Water Supply Land Protection

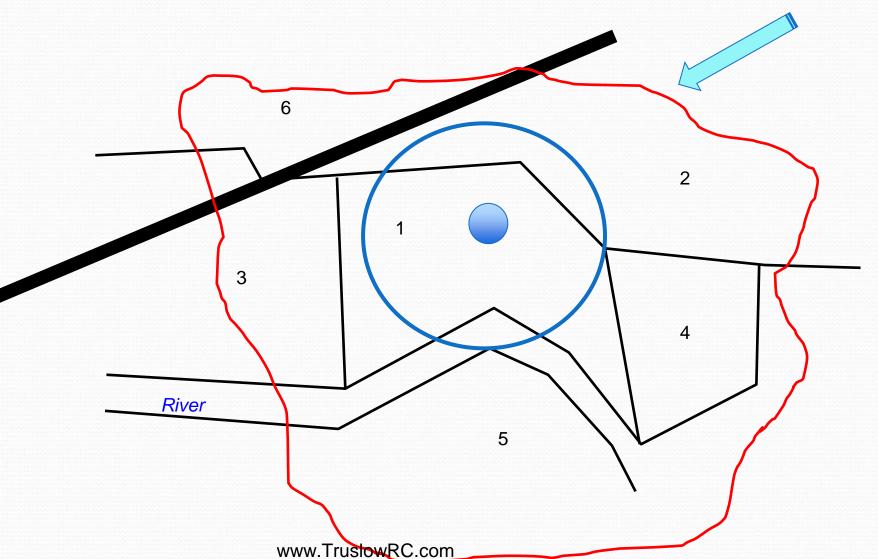




Permanent protection through purchase or conservation easement – Preliminary Steps

- Prioritize areas for protection mapping and planning
- Determine who owns the land and if existing restrictions/easements?
- Pursue fee ownership, conservation easement or both?
- What is the process and who should be involved?
- What are funding sources and what is that process?

Pro-active planning for water resource protection





Definition of a Conservation Easement

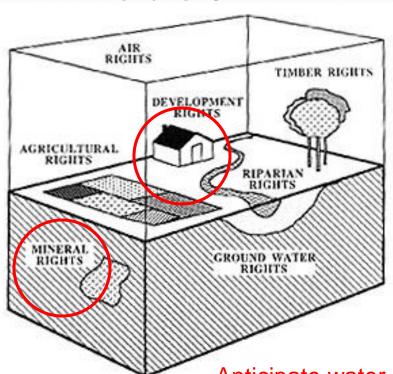
A voluntary legal agreement between a landowner and a conservation organization (the easement holder) that permanently limits certain uses of the land, such as subdivision, development, or mining, in order to protect the water supply resources and other conservation values of the property in perpetuity.

"Bundle of Rights" of Land Ownership

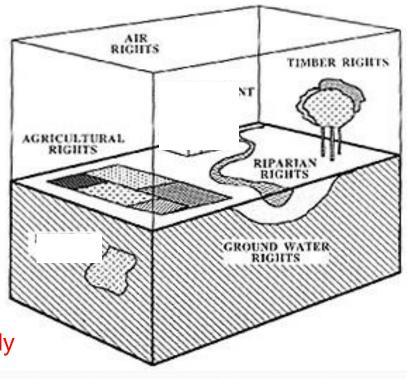


The "Bundle of Rights" of Land Ownership

Before CE



After CE



Anticipate water supply activities and allow in easement or protection language

Source: "Land Administration Lecture 3 Land Registration, Lisa Ting, UNMELB

CE's Do Not Have To Include The **Entire Parcel** North Area restricted by the Conservation Easement Allowed uses and terms can be flexible. Unrestricted Unrestricted (Existing buildings) Ridge Road

Conservation Easement Characteristics

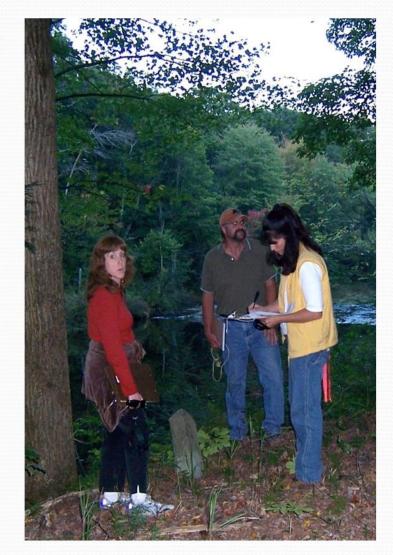
- Voluntary
- Perpetual
- Public access optional



Involves a holder of the conservation easement (a land trust, town, state or federal agency).

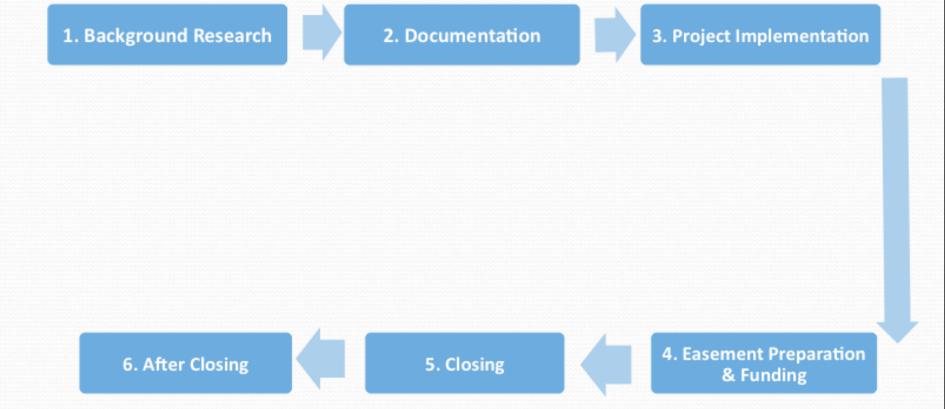
Easement Holder Responsibilities

- Baseline Documentation Report
- Landowner communication
- •Perpetual Annual Easement Monitoring
- Diligent Record Keeping
- •Enforcement (if a confirmed violation exists)
- New Landowner Contact



Annual monitoring of a conservation easement.

The Land Conservation Process



1. Background Research

- Determine Landowner Needs and Goals (sell, grant easement?)
- Match Goals with Appropriate Conservation Easement Holder
- · Determine easement boundaries
- Grant research, ID strong funding sources
- · Collaboration begins

2. Documentation

- · Gather Background Data/Mapping
 - Watershed Area, WHPA Area
 - Other significant natural resources
 - Existing deeds or boundary surveys
 - Phase I Environmental Site Assessment
 - Phase I Environmental Site Assessment
- Qualified Appraisal to determine Fair Market Value

3. Project Implementation

- Seek project approval from land trust/municipality
- Narrow Grants and other Funding sources
- · Develop Budget
- Draft/sign Purchase & Sale Agreement
- Complete Title search
- · Order boundary survey
- · Prepare Legal description

6. After Closing

- Send real estate and tax forms to local, state and federal agencies
- Send out PR, announcements and thank you notes
- Submit final grant paperwork and reports
- Monitor and report annually to determine if allowed uses and restrictions are being upheld

5. Closing

- Arrange and hold CE closing
- Record Conservation Easement & survey at Registry of Deeds

4. Easement Preparation & Funding

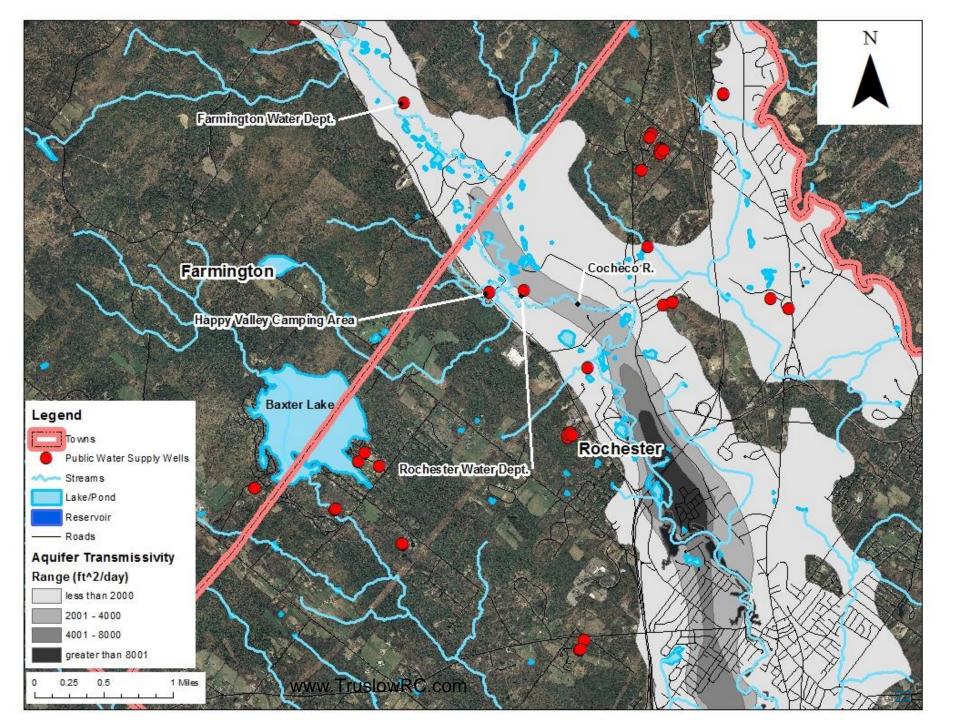
- Prepare, submit and manage grant applications
- · Draft the CE Deed
- Review of deed and survey plans by all parties
- Coordinate approval of funds from town conservation funds/bond issue
- Coordinate other fundraising

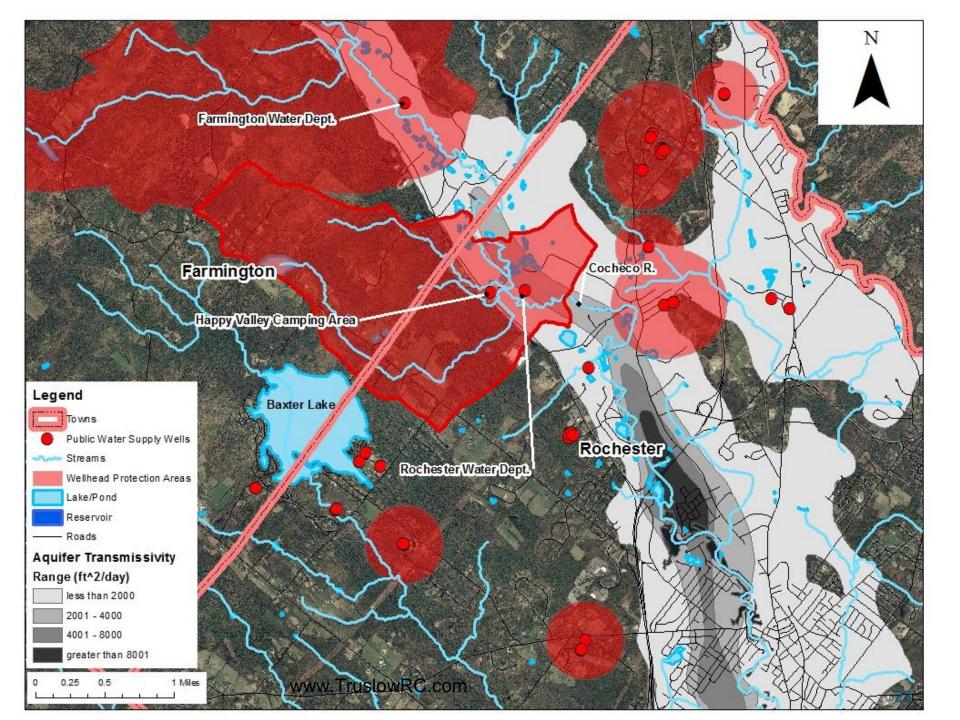
Be Patient with the Process!

A practical real world example



City of Rochester - Water Supply Well and a Water Supply Reservoir





CITY OF ROCHESTER - WELLHEAD PROTECTION PROJECT (Henderson)

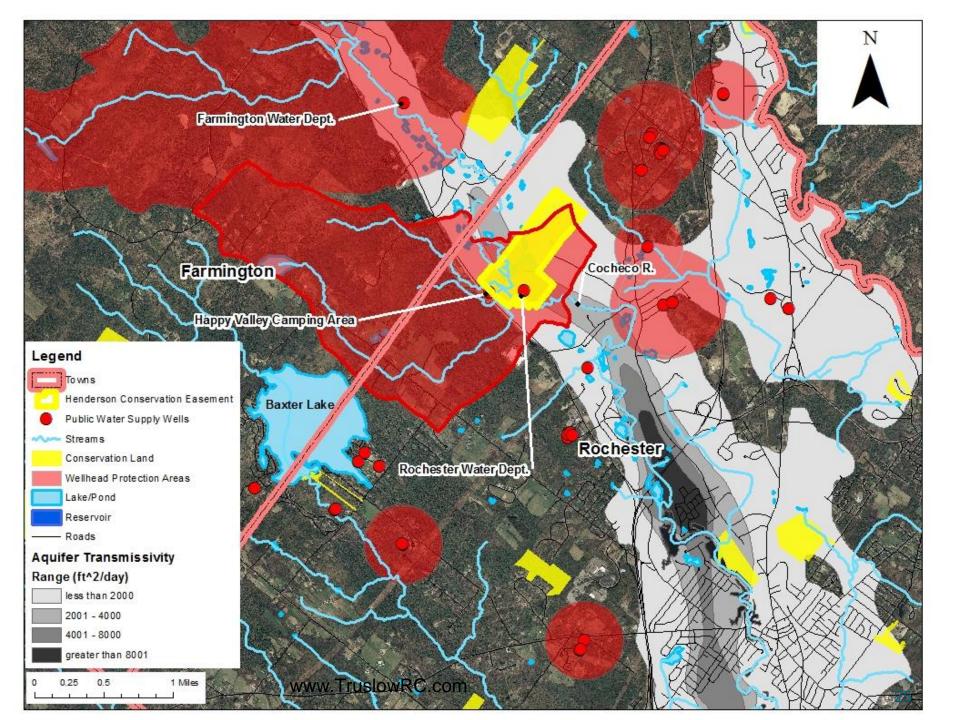
In 2005: the city of Rochester purchased a 165-acre former campground property with three main objectives:

- Protect an existing municipal water supply well
- Protect the Cochecho River and surrounding habitat
- Bank the remaining acreage for current & future mitigation projects.

Goal was to eventually conserve the entire parcel, with DES approval, in lieu of more costly fees and wetland mitigation.

2005: The first 18-acre easement granted along the Cochecho River to protect the river and municipal water supply well.

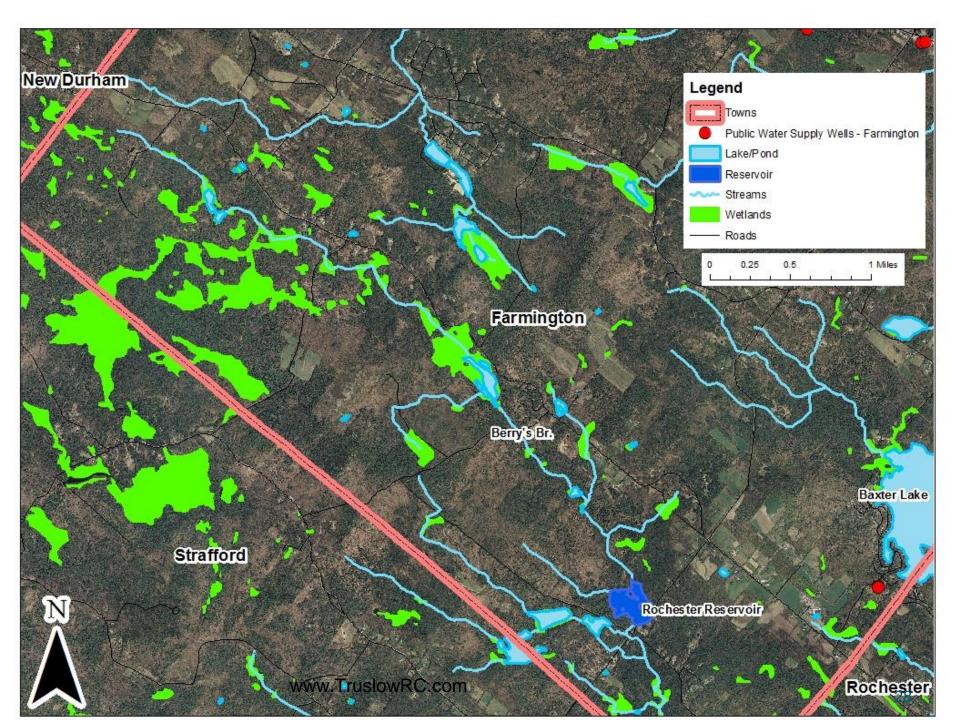
2012: Began work with NHDES to approve mitigation requirements for 3 other projects (remaining acreage); scheduled to close in 2015 wrong acreage.

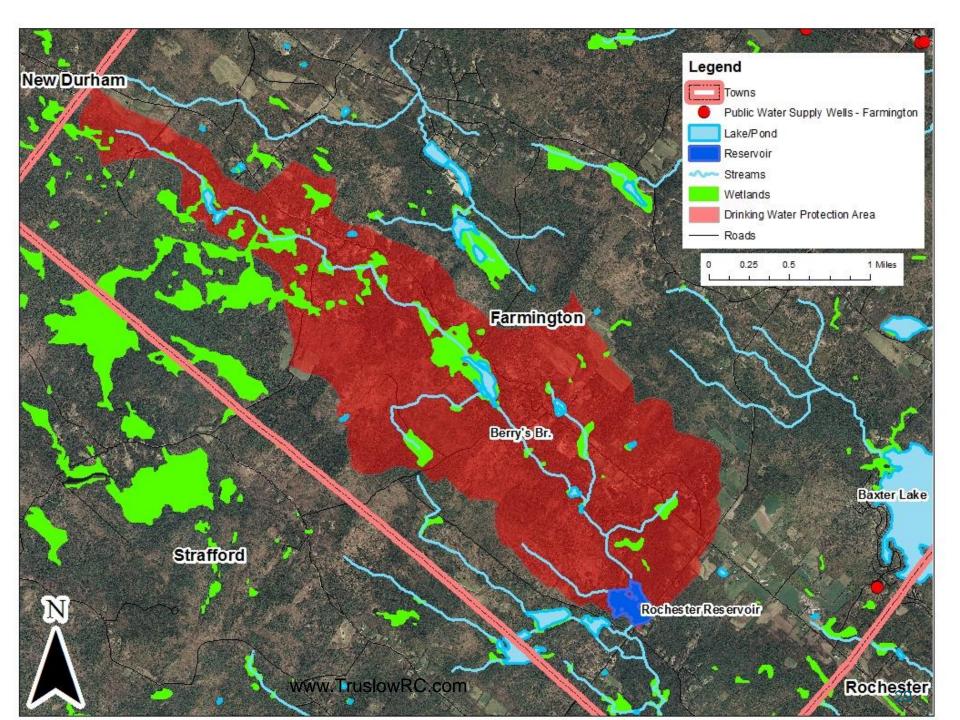


List of Collaborators for Henderson Project

- The City of Rochester (landowner)
- NH Department of Environmental Services
- NH Department of Transportation, Safran,
 City, Walmart (used for mitigation)
- The Army Corp. of Engineers
- Environmental Protection Agency
- Southeast Land Trust of NH/Strafford Rivers Conservancy (easement holder)

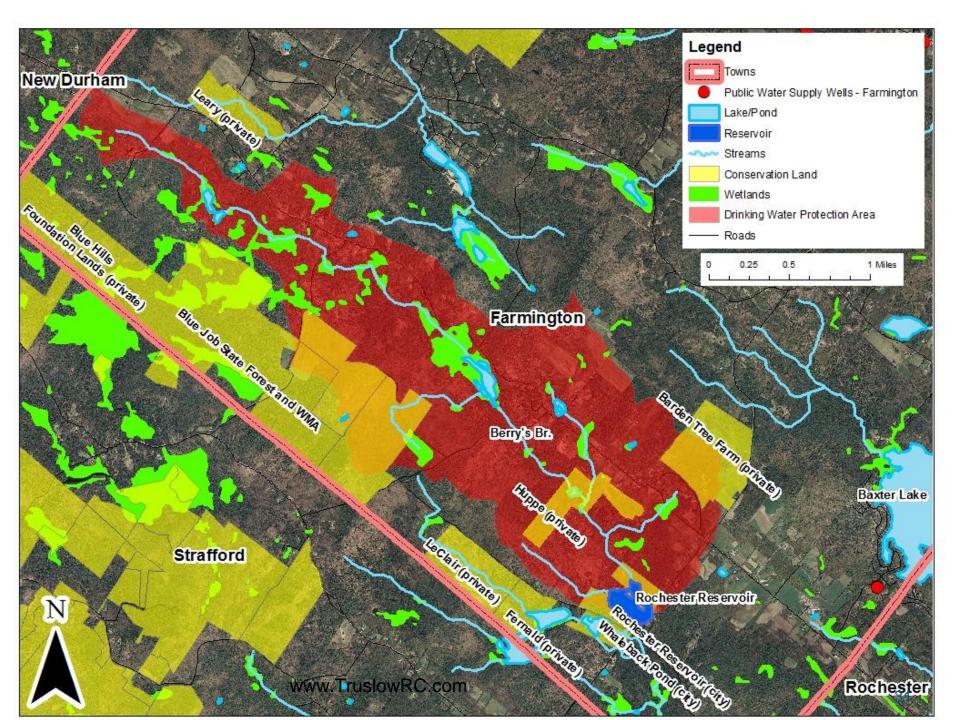






Rochester Reservoir Conservation Project Summary

- 2007: City of Rochester Public Works Dept. reached out to the Society for the Protection of NH Forests (SPNHF) for assistance with protecting surface water supply reservoirs via permanent land conservation.
- SPNHF reached out to surrounding landowners, did some excellent preliminary work (Step 1 in our flow chart), before referring the project to the local Land trust, the Strafford Rivers Conservancy (SRC).
- The SRC (Anna) took over the project management (remainder of steps on flowchart) allowing the SPNHF to back off. Unique project in that it involved two municipalities, in addition to the usual variety of grant funding sources and project management requirements.

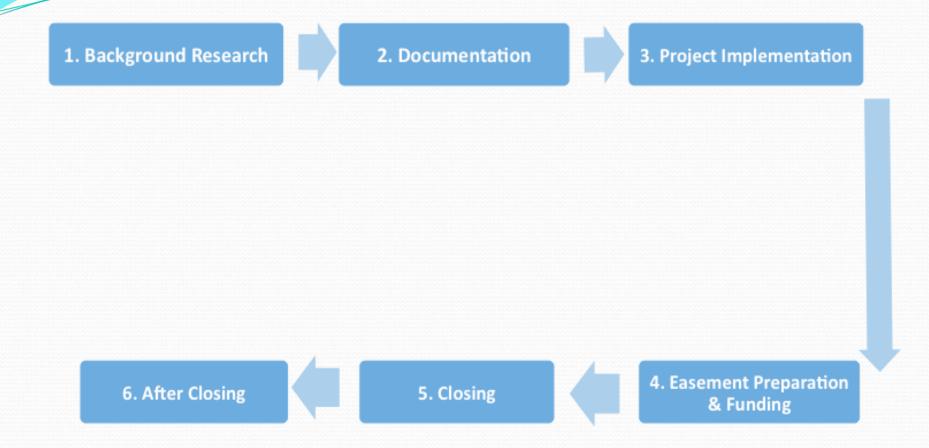


Rochester Reservoir Protection Project

Projects EXPENSES	
Easement Purchase Price (Landowner 1)	\$118,000
 Easement Purchase Price (Landowner 2) 	\$110,000
 Appraisal Reports (for 2 parcels) 	\$ 10,000
Boundary Survey (for 2 parcels)	\$ 22,500
Phase I Environmental Assessment	\$ 2,000
Project Management/Grantwriting Costs	\$ 5,034
Closing and related costs	\$ 8,075
TOTAL PROJECT EXPENSES: www.TruslowRC.com	\$275,609

Rochester Reservoir Project funding sources:	
City of Rochester Public Works	\$ 45,609
Town of Farmington Conservation Fund	\$ 30,000
NH Fish & Game Department LIP Fund	\$ 50,000
NH Department of Environmental Services	\$ 40,000
Landowner 2 "Donation"	<u>\$110,000</u>
TOTAL PROJECT INCOME:	\$275,609

The Land Conservation Process



Collaborate! Reach out to people who do this sort of work every day. You don't need to know how to carry out all steps, but you need to know that they are required to complete a successful and enforceable conservation easement that will stand the test of time.

Funding source table [handouts available]

NH Dept. of Environmental Services:

- Water Supply Land Protection Grant
- Local Source Water Protection Grants
- Aquatic Resource Mitigation (ARM) Fund

MoosePlate.com

- NH State Conservation Committee (NH SCC)
- The Land and Community Heritage Investment Program (LCHIP)

Natural Resources Conservation Service (USDA)

- Agricultural Conservation Easement Program Ag Land Easements (ACEP-ALE)
- Agricultural Conservation Easement Program Wetland Reserve Easements (ACEP-WRE)

Other Key Sources (Match):

- Municipal Conservation Fund (LUCT)
- Municipal Bonds
- Municipal PW/Water Districts
- PREP(UNHCE)/GBRPP Land Transaction Grants

www.TruslowRC.com

Take Home Messages

- Why permanently protect source water areas?
- How to protect source water resources via permanent land conservation
- When and how to submit a grant application (s)
- The importance of collaboration
- •Who can help with the process?
- **•BE PATIENT WITH THE PROCESS!**

